

TOP 50



INDUSTRIAL TRANSACTIONS OF 2019

ranked by square feet

	CONTRIBUTING MEMBERS	SQ. FT.	LOCATION
1	Amy Ogden, SIOR, & Danielle Steffen, SIOR	39,770,280	Las Vegas, NV
2	Jerome Ziv, SIOR	1,937,892	Ocala, FL
3	Bo Mills, SIOR, & Mark Detmer, SIOR*	1,822,921	Boise, ID
4	J. Michael Hoeck, SIOR; Michael Nevis, SIOR; & Steve Kucera, SIOR	1,776,805	Reno, NV
5	Jim Kerrigan, SIOR	1,473,360	Ashburn, VA
6	Bo Mills, SIOR, & Mark Detmer, SIOR*	1,454,240	Rancho Cucamonga, CA
	Bo Mills, SIOR, & Mark Detmer, SIOR	1,454,240	Rancho Cucamonga, CA
7	Bo Mills, SIOR; Brad Cherry, SIOR; John Huguenard, SIOR; Mark Detmer, SIOR; Mark Volkman, SIOR; & Peter Pittroff, SIOR	1,402,922	Multiple, AZ
8	Garrett Scott, SIOR; Mike Demperio; & Stephen Grable, SIOR	1,318,680	Greenville, SC
9	J. Michael Hoeck, SIOR; Michael Nevis, SIOR; & Steve Kucera, SIOR	1,187,199	Reno, NV
10	Gus Andros, SIOR; Joey Sugar, SIOR; Richard John, SIOR; & Steven Bellitti, SIOR	1,186,908	Ontario, CA
11	Bo Mills, SIOR; James Ellis, SIOR; & Mark Detmer, SIOR	1,018,020	Salem, OR
12	Allen Wilkinson, SIOR; Daniel Wilkinson, SIOR; & Hank Martin, SIOR	1,011,000	Olive Branch, MS
13	Bradley Pope, SIOR; John Barker, Jr., SIOR; Leah Bailey, SIOR; Stephen Bridges, SIOR; & William (Wit) Truitt, SIOR	982,777	Atlanta, GA
14	Bo Mills, SIOR, & Mark Detmer, SIOR	806,322	Rancho Cucamonga, CA
15	Phillip Algrim, SIOR, & Zach Hubbard, SIOR	765,000	Edgerton, KS
16	Bo Mills, SIOR, & Mark Detmer, SIOR	733,232	Gresham, OR
17	Greig Lagomarsino, SIOR; Gregory O'Leary, SIOR; Michael Goldstein, SIOR; Ryan McShane, SIOR; & Wes Widmer, SIOR	726,277	Tracy, CA
18	Bo Mills, SIOR, & Mark Detmer, SIOR	677,383	Bloomington, CA
19	Michael Hefner, SIOR	663,257	Fullerton, CA
20	Daniel Doherty, SIOR, & E.J. Paul Sweetland, IV, SIOR	651,210	Las Vegas, NV
21	Gregory O'Leary, SIOR; Greig Lagomarsino, SIOR; & Michael Goldstein, SIOR	641,364	Tracy, CA
22	Gregory O'Leary, SIOR; Michael Goldstein, SIOR; Stephen Cippa, SIOR; & Tommy Ponder, SIOR	624,356	Sacramento, CA
23	Daniel Doherty, SIOR, & E.J. Paul Sweetland, IV, SIOR	615,440	Las Vegas, NV
24	Gregory O'Leary, SIOR; Greig Lagomarsino, SIOR; & Michael Goldstein, SIOR	615,020	Sacramento, CA
25	Mark Long, SIOR	513,000	Kansas City, KS

	CONTRIBUTING MEMBERS	SQ. FT.	LOCATION
26	Jeff Abraham, SIOR; John DeGrinis, SIOR; & Patrick DuRoss, SIOR	505,378	Thousand Oaks, CA
27	Lloyd Cooper, SIOR	504,000	Savannah, GA
28	Mark Long, SIOR, & Michael VanBuskirk, SIOR	500,007	Grandview, MO
29	Kevin Moul, SIOR, & Michael Rosendin, SIOR	465,387	Hillsboro, OR
30	Rick Spiller, SIOR, & Todd Barton, SIOR	460,687	Atlanta, GA
31	J. Michael Hoeck, SIOR; Michael Nevis, SIOR; & Steve Kucera, SIOR	454,480	Reno, NV
32	Colin Alves, SIOR, & Jack Rosenberg, SIOR	450,951	Hamilton, ON
33	Bo Mills, SIOR, & Mark Detmer, SIOR	423,786	Las Vegas, NV
34	Trace Elrod, SIOR, & Carlo Molano, SIOR	423,280	Laredo, TX
35	Ryan Cymet, SIOR, & Jean-Philippe Daunais, SIOR	420,914	Montreal, QC
36	Bo Mills, SIOR; Marc Hertzberg, SIOR; & Mark Detmer, SIOR	418,651	Surprise, AZ
37	Marc Berg	406,650	Perris, CA
38	Anthony Binswanger, SIOR, & Brooks Pedder, SIOR	404,950	Vacaville, CA
39	G. Treat Macdonald, SIOR, & Steven Podolsky, SIOR	400,232	Memphis, TN
40	Si Pitstick, SIOR, & Timothy Echemann, SIOR	400,000	Findlay, OH
41	David Prior, SIOR; Frank Schulz, SIOR; & Todd Taugner, SIOR	398,775	Ontario, CA
42	Rob Martensen, SIOR	394,775	Phoenix, AZ
43	Bo Mills, SIOR, & Mark Detmer, SIOR	393,484	Phoenix, AZ
44	Jeff Abraham, SIOR; John DeGrinis, SIOR; & Patrick DuRoss, SIOR	389,160	Tejon Ranch, CA
45	Daniel Doherty, SIOR; E.J. Paul Sweetland, IV, SIOR; Jerry Doty; & Chris Lane	371,227	Las Vegas, NV
46	Gregory O'Leary, SIOR; Michael Goldstein, SIOR; Ryan McShane, SIOR; & Wes Widmer, SIOR	357,750	Lathrop, CA
47	Daniel Doherty, SIOR, & E.J. Paul Sweetland, IV, SIOR	349,912	Las Vegas, NV
48	Bo Mills, SIOR; Mark Detmer, SIOR; Peter Beugg, SIOR; & Tyler Reed, SIOR	345,126	Denver, CO
	Bo Mills, SIOR, & Mark Detmer, SIOR*	345,126	Denver, CO
49	Kyle Kehner, SIOR; Chuck Belden, SIOR; & Marc Berg	344,249	San Bernardino, CA
50	Christopher Copenhaver, SIOR	343,190	Clayton, NC

List represents the top 50 industrial deals of 2019 submitted by January 31, 2020. M2M Deals are highlighted in blue.

*Debt/Equity Financing Transaction