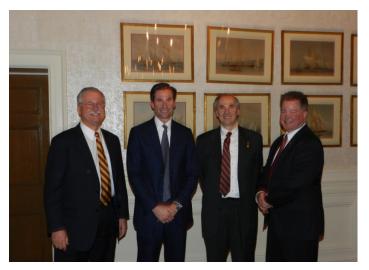
### **ChapterNews**

# SIOR CONNECTICUT/WESTERN MASSACHUSETTS CHAPTER HOSTS HOLIDAY MEETING

The SIOR Connecticut/Western Massachusetts Chapter held its winter holiday meeting and dinner in December. Hosted at The Hartford Club in downtown Hartford, Conn., the dinner featured guest speaker Adam Winstanley of Winstanley Enterprises. Thirty-six members and guests were in attendance for Mr. Winstanley's talk on real estate trends in New England. Also in attendance was David Glissman from McDermid Reynolds & Glissman, P.C., who significantly contributed to the Chapter's rewritten bylaws.



Pictured (left to right): David Glissman, McDermid Reynolds & Glissman, P.C.; Adam Winstanley, Winstanley Enterprises; Frank Hird, SIOR, and Jeff Ryer, SIOR.

# SIOR CHICAGO CHAPTER HAS FIRESIDE CHAT WITH BLACKHAWKS PRESIDENT

The SIOR Chicago Chapter invited John McDonough, President and CEO of the Chicago Blackhawks, to a fireside chat with members in November. John McDonough, known for his innovative marketing ideas and success in turning around the Blackhawks, spoke with members about how to build a winning team in sports and in business.



Pictured (left to right): Elise Couston, SIOR; John McDonough, Chicago Blackhawks, and Jeff Blake, SIOR.



#### SIOR CHICAGO CHAPTER SPONSORS CHICAGO YOUNG INDUSTRIAL BROKERS GROUP

The SIOR Chicago Chapter organized and sponsored the Chicago Young Industrial Broker Group, held in November. More than 50 members and guests attended the event at The J. Parker Roof Top Lounge in Chicago, Ill. Roy Splansky, SIOR, and Daniel Smolensky, SIOR, spoke with the guests about the benefits of the organization and how it assisted their careers. Young Professionals were also briefed on the Candidate program and its advantages. As a token of the chapter's appreciation, Young Professionals in attendance were given SIOR literature and a bottle of wine.

Pictured (left to right): Daniel L. Smolensky, SIOR; James Swartchild, SIOR; Sean Bostrom, Nicolson Porter & List, and Ned Frank, Colliers International.

# **ChapterNews**



# SIOR MD/DC/NOVA CHAPTER HOSTS HOLIDAY PARTY

The SIOR Maryland/District of Columbia/Northern Virginia Chapter kicked off the season with its annual Holiday Party in December at the Victoria Gastro Pub. Corporate sponsors and 20 members gathered for the holiday festivities in Columbia, Md. They celebrated the Chapter's achievements of the past year, including new members.



Pictured (left to right): Kate Jordan, Lee & Associates; Tom Long, SIOR; Mark Shearer, Prologis, and Marley Welsh, Lee & Associates.

# SIOR NEW JERSEY CHAPTER ATTENDS REAL ESTATE JOURNAL EVENT

The SIOR New Jersey Chapter attended the New England Real Estate Journal's Cocktails and Conversations event, held in Hartford, Conn., in November. About 200 attended this networking social where CRE professional groups increased their visibility through sponsorship and tabletops. Seven members attended the event to promote the organization and their chapter.



Pictured (left to right): Larry Lever, SIOR; Jay Wamester, SIOR; Mark Duclos, SIOR; Bruce Wettenstein, SIOR; Michael Guidicelli, CCIM, Regions Commercial LLC; and Jeff Ryer, SIOR, CCIM.

# SIOR NEW JERSEY CHAPTER CONTRIBUTES TO CHILDREN'S HOSPITAL

The SIOR New Jersey Chapter gave back to its community with a donation of \$2,575 to the Children's Specialized Hospital at the chapters' sponsored holiday party at Huntley Tavern in Summitt, N.J. With more than 80 attendees, the Chapter also raffled off three signed footballs from the Giants, contributing an additional \$1,000 to the hospital. A representative from the hospital, Sara MacDuff, was presented with a check from the fundraising at their Superbowl party.



Pictured (left to right): Christopher Galiano, SIOR; Sara MacDuff, Children's Specialized Hospital Foundation; and Stan Kurzweil, SIOR.

# SIOR NORTHERN CALIFORNIA CHAPTER HOLDS ANNUAL HOLIDAY PARTY

The SIOR Northern California Chapter rang in the holidays and their new chapter leadership at the Annual Holiday Luncheon in December. More than 140 members, guests, and sponsors attended the luncheon at the St. Francis Yacht Club in San Francisco, Calif. The chapter also featured its 19th Annual Premier Broker Awards Ceremony, which included 13 categories and received 61 submittals, totaling over \$1.8 billion dollars in business conducted.



Pictured (left to right): Launa Parnas; Susan Gregory, SIOR; Jeffrey Weill, SIOR, CCIM, MCR.h; Nicoll Kane; Hedy Nochimson, and Anthony Cataldo, AIA, LEED AP, Ware Malcomb.

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# SIOR OHIO CHAPTER HOSTS INTIMATE HOLIDAY GATHERING

In December, the northern Ohio and Cleveland-based members of the SIOR Ohio Chapter gathered for some holiday cheer. Sponsored by Chicago Title & Trust, seven members and two Chicago Title & Trust Associate Members attended the event.



Pictured (left to right): Robert Biggar, SIOR, CCIM; Jack Drescher, SIOR, CPA; Alexander Russo, SIOR; Geoff Coyle, SIOR; Joseph Barna, SIOR; Brian Lenahan, SIOR, JD; William Saltzman, SIOR, CCIM; and Mark Cook, Chicago Title & Trust

#### SIOR PHILADELPHIA CHAPTER ATTENDS CHRISTMAS SPECTACULAR

The SIOR Philadelphia Chapter celebrated the winter holidays with a dinner and show in Philadelphia, Pa. Forty members attended the private dinner at Estia Restaurant and then enjoyed the Philly Pops "Christmas Spectacular" show at the Kimmel Center in December.

# SIOR UTAH CHAPTER HOSTS 'SIOR OF THE YEAR' LUNCHEON

In December, the SIOR Utah Chapter held its 2014 'SIOR of the Year Luncheon' in Salt Lake City, Utah. More than 25 members attended the sponsored lunch at Texas de Brazil. The Chapter dined as nominees for the award were announced.



Pictured (left to right): Jeff Heaton, SIOR, CCIM; Michael Falk, SIOR, CCIM; and Ray Rosenthal, SIOR.

# SIOR OREGON CHAPTER ADDRESSED BY PROLOGIS' LARRY HARMSEN

The SIOR Oregon Chapter held an event with guest speaker Larry Harmsen, Chief Operating Officer of Prologis The Americas, as part of the chapter's "Speaker Series." In November, 50 members and sponsors braved the predicted ice storm to hear Harmsen's insight "from ten thousand feet" at Ruth's Chris Steakhouse in Portland, Ore.



Pictured (left to right): Stuart Skaug, SIOR; Scott Kappes, SIOR; Larry Harmsen, Prologis; Bradford Fletcher, SIOR; Stan Kleweno, General Associate Member; and Anthony Reser, SIOR.

# SIOR STAFF VOLUNTEER FOR HOLIDAY PARTY

The SIOR Global staff spent an afternoon volunteering at the local Washington, D.C. organization So Others May Eat (S.O.M.E.). Staff helped with setting up lunch, serving food, cleaning up, and wrapping donations for Christmas presents for the homeless. Afterwards staff headed to Graffiato for a holiday reception.



Pictured (left, front to back): Matthew Kimmel; Sumner Crosby; Lizzy Lokken; Allison Stull; Alison Goldberg; Taylor Brown; Hannah Bearce, and Michael Roberts. (Right, front to back): Alexis Fermanis; Michael Topp; Richard Hollander; Kourtney Mathews; Virginia Antevil; Allen Gump, SIOR, CCIM, and Robert Hammond.