



# ALWAYS MOVING FORWARD

 Join the only global network of leading brokers driving the future of CRE.



**SIOR**<sup>®</sup>

SOCIETY OF INDUSTRIAL  
AND OFFICE REALTORS<sup>®</sup>

**JOIN TODAY**  **SIOR.COM**

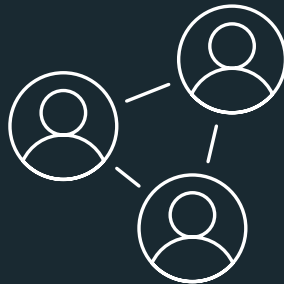
# AMPLIFYING EXCELLENCE

SIOR is composed of the most successful, respected, ethical, and highest-producing professionals in commercial real estate—today and tomorrow. Worldwide, our members are recognized as the best in the business by clients and CRE practitioners, making the SIOR network and designation the most trusted and sought-after in the industry.

**49**  
**COUNTRIES**



**3,900**  
**MEMBERS**



**700+**  
**CITIES**



**98%**

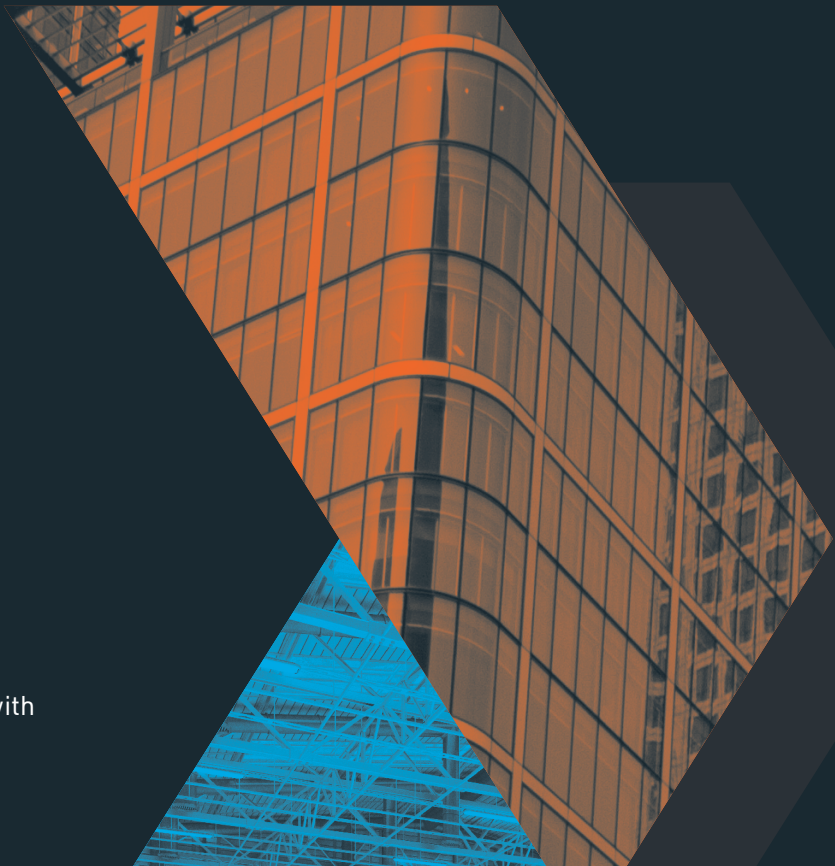
of SIOs complete deals  
with other SIOs

**97%**

of SIO members renew  
year after year

**92%**

of SIOs execute business with  
Fortune 200 companies





# NEVER STOP

**LEARNING.  
ACHIEVING.  
GROWING.**

At SIOR, we are shaping the future of CRE by not just embracing change but also by actively leading the charge for industry innovation. We equip our members with the tools, resources, and opportunities required to continuously push ourselves, and CRE at large, to be better.

## ➤ **A GLOBAL & CONNECTED NETWORK**

Know you're working with the most trusted CRE professionals in any market with the connected SIOR network.

## ➤ **UNPARALLELED CREDIBILITY & RECOGNITION**

Gain prestige, credibility, and visibility among clients and colleagues by earning the highest designation in your field.

## ➤ **POWERFUL DEAL GENERATION**

Close your next deal with highly productive and experienced brokers who share your commitment to excellence and ethics.

## ➤ **FORWARD-THINKING THOUGHT LEADERSHIP**

Access the best knowledge and resources to help you continue growing.

## ➤ **EXCELLENCE IN MOTION**

Surround yourself with a community of the best and brightest CRE professionals ushering in the future of the industry.

# CHOOSE YOUR SIOR JOURNEY

## MEMBER ASSOCIATE

A natural first step for successful up-and-coming brokers who aim to earn SIOR designation within the next six years.

## DESIGNATION

The highest professional achievement for qualified practitioners with demonstrated success.

	MEMBER ASSOCIATE REQUIREMENTS	DESIGNATION REQUIREMENTS
EXPERIENCE	Minimum of one and maximum of eight years' documented active engagement in commercial real estate as a full-time active practitioner	Minimum of five years' documented active engagement in commercial real estate as a full-time active practitioner
PRODUCTION	Demonstrate at least 50% of the GFI requirement in the selected specialty type for their market in any 12 months out of the previous 18 months	Industrial Specialist: Meet set GFI amount for three out of the last four current 12-month periods  Office Specialist: Meet set GFI amount for three out of the last five current 12-month periods
NOMINATIONS	Nomination from one SIOR Designee who can be from the same firm or network	Nominations from two SIOR Designees in your chapter
EDUCATION & ETHICS	Adherence to the SIOR Code of Ethics and completion of the SIOR's Ethics Course	Completion of SIOR coursework and adherence to the SIOR Code of Ethics
MENTOR	Obtain a Mentor, an SIOR Designee in the applicant's chapter	

Learn more about the requirements at  
[SIOR.COM/MEMBERSHIP](https://www.sior.com/membership)

**SIORS ARE MORE  
THAN EXCELLENT –  
THEY ARE AGENTS  
OF CHANGE.**



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