

TOP 100

OFFICE TRANSACTIONS OF 2017

ranked by square feet



	CONTRIBUTING MEMBERS	SQUARE FEET	LOCATION
1	Kenneth Block, SIOR	2,200,000	Overland Park, KS
2	Lloyd Cooper, SIOR	410,193	Montreal, QC
3	Lloyd Cooper, SIOR	375,974	Montreal, QC
4	Nicholas Morizio, SIOR	313,000	Middlebury, CT
5	Lloyd Cooper, SIOR	269,624	Montreal, QC
6	Neil Merin, SIOR	245,673	Palm Beach Gardens, FL
7	Neil Merin, SIOR	245,000	North Palm Beach, FL
8	Neil Merin, SIOR	241,000	Boca Raton, FL
9	Wills Elliman, SIOR	240,780	Wilmington, DE
10	Andrew Sigfridson, SIOR, Chris Paszyc, SIOR, and Joseph Porta, SIOR	236,000	Waterville, ME
11	Damian Rivera, SIOR	232,744	Plano, TX
12	Nora Hogan, SIOR	232,000	Dallas, TX
13	Russ Jobson, SIOR, Jeff Kelley, SIOR	228,182	Atlanta, GA
14	Heath Bullock, SIOR, Marcus Pitts, SIOR	225,654	Des Moines, IA
15	Robert Renaud, SIOR, Mark Petznick, SIOR	225,000	Toronto, ON
16	Kevin McLaughlin, SIOR, Michael Carlson, SIOR	191,000	St. Louis, MO
17	Douglas Owen, SIOR	178,262	Louisville, KY
18	Bruce Hohenhaus, SIOR, Ron Thomas, SIOR	178,121	Rancho Cordova, CA
19	Barbara Johnson, SIOR, Vic Galanis, SIOR	170,000	Salt Lake City, UT
20	Mark Gustin, SIOR	168,510	Tempe, AZ
21	Jan Berg, SIOR	165,319	Des Moines, IA
22	James Keeley, SIOR	157,000	Scottsdale, AZ
23	Wills Elliman, SIOR	148,000	Wilmington, DE

	CONTRIBUTING MEMBERS	SQUARE FEET	LOCATION
24	Gary Lyons, SIOR	147,000	Greensboro, NC
25	John Buccinno, SIOR, Byan Cole, SIOR	146,324	Wyomissing, PA
26	Saadia Sheikh	139,000	Dallas, TX
27	Lloyd Cooper, SIOR	132,357	Montreal, QC
28	Matthew Arnovitz, SIOR	131,432	Dayton, OH
29	Michael Moran, SIOR	126,345	Foster City, CA
30	Michael Moran, SIOR	126,345	Foster City, CA
31	Street Jones	125,266	Durham, NC
32	Bo Mills, SIOR, Mark Detmer, SIOR and Mark Gustin, SIOR	123,864	Tempe, AZ
33	Jill Rasmussen, SIOR	121,240	Various, NY
34	Damian Rivera, SIOR	120,000	Oklahoma City, OK
35	Patrick Sentner, SIOR, Terrence Bell, SIOR, and Joe Elliott, SIOR	116,258	Pittsburgh, PA
36	Wills Elliman, SIOR	115,665	Newark, DE
37	Robert Renaud, SIOR, Mark Petznick, SIOR	115,000	Toronto, ON
38	Cathy Jones, SIOR	114,000	Las Vegas, NV
39	Anthony Lunceford, SIOR, Joe Massa, SIOR	112,538	Huntsville, AL
40	Samuel Smith, SIOR	111,000	Indianapolis, IN
41	Dan Granot, SIOR	108,450	Atlanta, GA
42	Michael Moran, SIOR	102,540	Redwood City, CA
43	Damian Rivera, SIOR	101,143	Halifax, NE
44	Michael Tabeek, SIOR	101,000	Las Vegas, NV
45	Thomas York, SIOR	100,539	Farmington, CT
46	Michael Moran, SIOR	100,454	Redwood Shores, CA
47	Matthew Gregory, SIOR	96,960	Gahanna, OH
48	Andreas Krone, SIOR	94,727	Hamburg, Germany

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49	Bryan Cole, SIOR	93,000	Denver, PA
50	Christopher Falk, SIOR	91,977	Lehi, UT
51	Wills Elliman, SIOR	90,000	Wilmington, DE
52	Andreas Krone, SIOR	89,340	Munich, Germany
53	Mark Fowler, SIOR	87,407	Wall, NJ
54	Bret Davis, SIOR, Daniel Palmeri, SIOR	85,708	Las Vegas, NV
55	Andreas Krone, SIOR	83,710	Hamburg, Germany
56	Aaron Barnard, SIOR	81,832	Minneapolis, MN
57	Neil Merin, SIOR	81,000	Palm Beach Gardens, FL
58	James Garinger, SIOR	76,672	Fort Myers, FL
59	Richard Urbanczyk, SIOR	75,720	Calgary, AB
60	Mark Fowler, SIOR	74,845	Princeton, NJ
61	Christian Caulum, SIOR	74,717	Madison, WI
62	Chad Boddez, SIOR	74,705	Edmonton, AB
63	Cathy Jones, SIOR	74,000	Las Vegas, NV
64	Richard Urbanczyk, SIOR	71,450	Calgary, AB
65	Robert Hebron, SIOR	70,000	Brooklyn, NY
66	Robert Nuttall, SIOR	67,420	Charleston, SC
67	Steve Shepherd, SIOR	67,000	Richfield, MN
68	Mark Gustin, SIOR	66,756	Chandler, AZ
69	Dan Adamski, SIOR	65,830	Pittsburgh, PA
70	Jeffrey Deitrick, SIOR, Kimbel Clackson, SIOR	65,524	Pittsburgh, PA
71	Reggie Kuipers, SIOR, Michael Bender, SIOR	65,000	Sioux Falls, SD
72	Tony Fluhr, SIOR	64,901	Louisville, KY
73	Melissa Molyneaux, SIOR	64,635	Carson City, NV
74	Mark Gustin, SIOR	62,229	Mesa, AZ
75	Robert Burns, SIOR	62,179	Nashville, TN
76	Mark Gustin, SIOR	61,997	Tempe, AZ

	CONTRIBUTING MEMBERS	SQUARE FEET	LOCATION
77	Barbara Johnson, SIOR, Vic Galanis, SIOR	61,316	Salt Lake City, UT
78	Jill Rasmussen, SIOR	59,800	Glendale, AZ
79	Jill Rasmussen, SIOR	58,870	Apple Valley, MN
80	Taber Thill, SIOR, Patti Dillon, SIOR	58,122	Las Vegas, NV
81	Street Jones	55,967	Durham, NC
82	Gabriel Silverstein, SIOR	55,948	Savannah, GA
83	Tony Fluhr, SIOR	55,822	Louisville, KY
84	Dan Adamski, SIOR	55,789	Pittsburgh, PA
85	Russ Jobson, SIOR, Jay Kyle, SIOR	55,622	Alpharetta, GA
86	Street Jones	54,240	Durham, NC
87	Barbara Johnson, SIOR, Vic Galanis, SIOR	51,867	American Fork, UT
88	Taber Thill, SIOR, Patti Dillon, SIOR, and Ryan Martin, SIOR	51,832	Henderson, NV
89	Damian Rivera, SIOR	51,196	McLean, VA
90	Lee Zerivitz, SIOR	51,113	Winter Park, FL
91	Theodore Konigsberg, SIOR	50,889	Miami Gardens, FL
92	Marcus Pitts, SIOR	50,000	West Des Moines, IA
93	Stephen Jacquemin, SIOR	50,000	St. Louis, MO
94	Robert Burns, SIOR	49,674	Brentwood, TN
95	Jill Rasmussen, SIOR	49,652	Minneapolis, MN
96	Andrew Cheney, SIOR, R. Craig Coppola, SIOR	49,464	Tempe, AZ
97	Matthew Gregory, SIOR	48,042	Columbus, OH
98	Street Jones	46,938	Raleigh, NC
99	Gregg Witt, SIOR	46,884	Chicago, IL
100	Todd Spencer, SIOR	46,562	Columbus, OH

List represents the top 100 deals of 2017 submitted by January 31, 2018. M2M Deals are highlighted in blue.

* represents financing debt equity transactions.