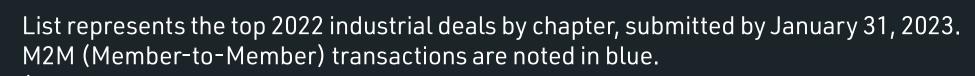
## **2022 TOP** INDUSTRIAL DEAL BY CHAPTER

ranked by transaction volume

SIOR CHAPTER	CONTRIBUTING MEMBERS	TRANSACTION VOLUME
SIOR Arizona Chapter	Steve Larsen, SIOR, and Mark Sonnenberg, SIOR	\$65,808,345 USD
SIOR Arkansas Chapter	Stuart Mackey, SIOR	\$650,000 USD
SIOR Austin/Central Texas Chapter	Scott Studzinski, SIOR*	\$1,579,342 USD
SIOR Canada Central Chapter	David Colley, SIOR*	\$52,233,579 USD
SIOR Canada East Chapter	Lloyd Cooper, SIOR	\$6,000,000 CAD
SIOR Canada West Chapter	Baktash Kasraei, SIOR	\$65,060,252 USD
SIOR Carolinas Chapter	Brockton Hall, SIOR; John Montgomery, SIOR; Trey Pennington, SIOR; Garrett Scott, SIOR; and Dillon Swayngim, SIOR	\$162,894,605 USD
SIOR Chicago Chapter	Jim Kerrigan, SIOR	\$222,500,000 USD
SIOR Connecticut Western Massachusetts Chapter	Frank Hird, SIOR	\$18,314,000 USD
SIOR DFW/North Texas Chapter	David Eseke, SIOR	\$39,899,995 USD
SIOR European Regional Chapter	Alberto Iori, SIOR	€18,000,000 Euros
SIOR Florida Chapter	John Jackson, SIOR, and Jessica Mizrahi, SIOR	\$59,000,000 USD
SIOR Georgia Chapter	Bartell Hardison, SIOR*	\$75,302,023 USD
SIOR Greater Los Angeles Chapter	Jeffrey Kernochan, SIOR, and Andrew Mager, SIOR	\$78,866,601 USD
SIOR Houston/Gulf Coast Chapter	Chase McAteer	\$8,512,000 USD
SIOR Idaho Chapter	Peter Oliver, SIOR	\$12,335,700 USD
SIOR Indiana/Kentucky Chapter	Sean McHale, SIOR	\$71,487,000 USD
SIOR Inland Empire & Orange County Chapter	Gus Andros, SIOR; Eric Fikse, SIOR; and Richard John, SIOR	\$285,565,088 USD
SIOR Iowa-Nebraska Chapter	Justin Lossner, SIOR; Jason Lozano, SIOR; and Marcus Pitts, SIOR	\$27,407,750 USD
SIOR Louisiana, Mississippi, Alabama and Northwest Florida Chapter	Sonny Culp, SIOR	\$51,659,640 USD
SIOR Maryland, District of Columbia and Northern Virginia Chapter	Allan Riorda, SIOR	\$5,606,000 USD

SIOR CHAPTER	CONTRIBUTING MEMBERS	TRANSACTION VOLUME
SIOR Mexico Chapter	Baltazar Cantu, SIOR, and Rafael McCadden, SIOR*	\$32,800,000 USD
SIOR Michigan Chapter	Patrich Jett, SIOR	\$133,179,334 USD
SIOR Middle and East Tennessee Chapter	Jim Rodrigues, SIOR	\$27,831,316 USD
SIOR Minnesota Chapter	Gerald Norton, SIOR*	\$17,065,112 USD
SIOR New England Chapter	Thomas Sweeney, SIOR	\$6,250,000 USD
SIOR New Mexico Chapter	Jim Smith, SIOR	\$10,620,000 USD
SIOR New York City and Downstate Chapter	John La Ruffa, SIOR*	\$498,855 USD
SIOR Northern California Chapter	Anthony Binswanger, SIOR, and Brooks Pedder, SIOR	\$110,500,000 USD
SIOR Ohio Chapter	David O'Neill, SIOR, and Diana Whisenant, SIOR*	\$52,233,579 USD
SIOR Oklahoma Chapter	Ken Hedrick, SIOR, and Jerry Hopkins, SIOR	\$190,000,000 USD
SIOR Oregon Chapter	Stanford Scriven, SIOR	\$5,756,890 USD
SIOR Philadelphia Chapter	James Belcher, SIOR*	\$75,302,023 USD
SIOR Pittsburgh/Western Pennsylvania/Northern West Virginia Chapter	Scott DiGuglielmo, SIOR	\$6,405,000 USD
SIOR San Antonio/South Texas Chapter	Edward Villareal, SIOR*	\$4,291,404 USD
SIOR San Diego Chapter	Chris Roth, SIOR, and Rusty Williams, SIOR	\$35,100,000 USD
SIOR Southern Nevada Chapter	Donna Alderson, SIOR; Kevin Higgins, SIOR; and Garrett Toft, SIOR	\$149,850,000 USD
SIOR St. Louis Chapter	Matt Eastin, SIOR*	\$2,137,277 USD
SIOR Upstate New York Chapter	Laurie Tylenda, SIOR	\$9,530,000 USD
SIOR Utah Chapter	Jeremy Jensen, SIOR, and Michael Jeppesen, SIOR	\$126,561,558 USD
SIOR Virginia Chapter	Geoffrey Poston, SIOR	\$20,000,000 USD
SIOR Washington Chapter	Thad Mallory, SIOR, and Nicholas Ratzke, SIOR	\$45,999,714 USD
SIOR Western Missouri - Kansas Chapter	Phillip Algrim, SIOR; Joseph Orscheln, SIOR; and Kevin Wilkerson, SIOR	\$52,314,000 USD
SIOR Wisconsin Chapter	Christian Caulum, SIOR	\$3,000,000 USD





<sup>\*</sup> Indicates deals that involve members of other chapters.

Top Lists are based on self-reported data. SIOR takes no responsibility for erroneously reported data.