

2022 TOP INDUSTRIAL DEAL BY CHAPTER

ranked by transaction volume

SIOR CHAPTER	CONTRIBUTING MEMBERS	TRANSACTION VOLUME	SIOR CHAPTER	CONTRIBUTING MEMBERS	TRANSACTION VOLUME
SIOR Arizona Chapter	Steve Larsen, SIOR, and Mark Sonnenberg, SIOR	\$65,808,345 USD	SIOR Mexico Chapter	Baltazar Cantu, SIOR, and Rafael McCadden, SIOR*	\$32,800,000 USD
SIOR Arkansas Chapter	Stuart Mackey, SIOR	\$650,000 USD	SIOR Michigan Chapter	Patrich Jett, SIOR	\$133,179,334 USD
SIOR Austin/Central Texas Chapter	Scott Studzinski, SIOR*	\$1,579,342 USD	SIOR Middle and East Tennessee Chapter	Jim Rodrigues, SIOR	\$27,831,316 USD
SIOR Canada Central Chapter	David Colley, SIOR*	\$52,233,579 USD	SIOR Minnesota Chapter	Gerald Norton, SIOR*	\$17,065,112 USD
SIOR Canada East Chapter	Lloyd Cooper, SIOR	\$6,000,000 CAD	SIOR New England Chapter	Thomas Sweeney, SIOR	\$6,250,000 USD
SIOR Canada West Chapter	Baktash Kasraei, SIOR	\$65,060,252 USD	SIOR New Mexico Chapter	Jim Smith, SIOR	\$10,620,000 USD
SIOR Carolinas Chapter	Brockton Hall, SIOR; John Montgomery, SIOR; Trey Pennington, SIOR; Garrett Scott, SIOR; and Dillon Swayngim, SIOR	\$162,894,605 USD	SIOR New York City and Downstate Chapter	John La Ruffa, SIOR*	\$498,855 USD
SIOR Chicago Chapter	Jim Kerrigan, SIOR	\$222,500,000 USD	SIOR Northern California Chapter	Anthony Binswanger, SIOR, and Brooks Pedder, SIOR	\$110,500,000 USD
SIOR Connecticut Western Massachusetts Chapter	Frank Hird, SIOR	\$18,314,000 USD	SIOR Ohio Chapter	David O'Neill, SIOR, and Diana Whisenant, SIOR*	\$52,233,579 USD
SIOR DFW/North Texas Chapter	David Eseke, SIOR	\$39,899,995 USD	SIOR Oklahoma Chapter	Ken Hedrick, SIOR, and Jerry Hopkins, SIOR	\$190,000,000 USD
SIOR European Regional Chapter	Alberto Iori, SIOR	€18,000,000 Euros	SIOR Oregon Chapter	Stanford Scriven, SIOR	\$5,756,890 USD
SIOR Florida Chapter	John Jackson, SIOR, and Jessica Mizrahi, SIOR	\$59,000,000 USD	SIOR Philadelphia Chapter	James Belcher, SIOR*	\$75,302,023 USD
SIOR Georgia Chapter	Bartell Hardison, SIOR*	\$75,302,023 USD	SIOR Pittsburgh/Western Pennsylvania/Northern West Virginia Chapter	Scott DiGuglielmo, SIOR	\$6,405,000 USD
SIOR Greater Los Angeles Chapter	Jeffrey Kernochan, SIOR, and Andrew Mager, SIOR	\$78,866,601 USD	SIOR San Antonio/South Texas Chapter	Edward Villareal, SIOR*	\$4,291,404 USD
SIOR Houston/Gulf Coast Chapter	Chase McAteer	\$8,512,000 USD	SIOR San Diego Chapter	Chris Roth, SIOR, and Rusty Williams, SIOR	\$35,100,000 USD
SIOR Idaho Chapter	Peter Oliver, SIOR	\$12,335,700 USD	SIOR Southern Nevada Chapter	Donna Alderson, SIOR; Kevin Higgins, SIOR; and Garrett Toft, SIOR	\$149,850,000 USD
SIOR Indiana/Kentucky Chapter	Sean McHale, SIOR	\$71,487,000 USD	SIOR St. Louis Chapter	Matt Eastin, SIOR*	\$2,137,277 USD
SIOR Inland Empire & Orange County Chapter	Gus Andros, SIOR; Eric Fikse, SIOR; and Richard John, SIOR	\$285,565,088 USD	SIOR Upstate New York Chapter	Laurie Tylenda, SIOR	\$9,530,000 USD
SIOR Iowa-Nebraska Chapter	Justin Lossner, SIOR; Jason Lozano, SIOR; and Marcus Pitts, SIOR	\$27,407,750 USD	SIOR Utah Chapter	Jeremy Jensen, SIOR, and Michael Jeppesen, SIOR	\$126,561,558 USD
SIOR Louisiana, Mississippi, Alabama and Northwest Florida Chapter	Sonny Culp, SIOR	\$51,659,640 USD	SIOR Virginia Chapter	Geoffrey Poston, SIOR	\$20,000,000 USD
SIOR Maryland, District of Columbia and Northern Virginia Chapter	Allan Riorda, SIOR	\$5,606,000 USD	SIOR Washington Chapter	Thad Mallory, SIOR, and Nicholas Ratzke, SIOR	\$45,999,714 USD
			SIOR Western Missouri - Kansas Chapter	Phillip Algrim, SIOR; Joseph Orscheln, SIOR; and Kevin Wilkerson, SIOR	\$52,314,000 USD
			SIOR Wisconsin Chapter	Christian Caulum, SIOR	\$3,000,000 USD

List represents the top 2022 industrial deals by chapter, submitted by January 31, 2023.

M2M (Member-to-Member) transactions are noted in blue.

* Indicates deals that involve members of other chapters.

Top Lists are based on self-reported data. SIOR takes no responsibility for erroneously reported data.

